

Endorsed by:



**QUALIFICATION: BACHELOR OF COMMERCE: BANKING MANAGEMENT (SAQA I.D. 62812, Old DSBI: 58005)**  
**MODE OF DELIVERY: CONTACT LEARNING (NQF LEVEL 6)**

## DESCRIPTION

The general purpose of the Bachelor of Commerce in Banking Management is to afford students the opportunity to develop particular skills and critical knowledge in various key disciplines such as banking, business management, accounting and law. The qualification aims to equip students with the knowledge and skills required for rewarding employment in the banking sector. The qualification also provides a solid foundation for postgraduate studies.

The qualification emphasises the constructive role individuals need to play as intellectual leaders in the banking and commercial sectors in South Africa. This qualification presents the salient learning outcomes in the fields of business management and commerce, specifically in the sub-field of banking. Knowledge gained through the Bachelor of Commerce in Banking Management is designed to equip students with the attitudes and abilities needed for the working environment. The qualification encourages life-long learning. Successful graduates will be in a position to broaden their personal and intellectual development.

The Bachelor of Commerce in Banking Management appears on the Financial Services Board's (FSB) list of recognised qualifications for FAIS Fit and Proper purposes. In terms of this rating the qualification is considered to be relevant to all product categories as a generic (G) qualification.

## ADMISSION REQUIREMENTS

A knowledge, comprehension and application of the English language at NQF Level 4 (Grade 12 or equivalent level). In order to determine the curriculum for which a student may register, the Milpark Business School points system applies:

If you matriculated in 2007 or earlier			If you matriculated in 2008 or later	
Symbol	Higher Grade	Standard Grade	NSC Result	Points awarded
A	8	6	90-100%	8
B	7	5	80-89%	7
C	6	4	70-79%	6
D	5	3	60-69%	5
E	4	2	50-59%	4
F	3	1	40-49%	3
			30-39%	2
			0-29%	1

### HEAD OFFICE CAPE TOWN

2nd Floor Sunclare Building  
Chr Protea and Dreyer Roads, Claremont  
PO Box 44235, Claremont, 7735

**Phone:** 021 673 9100  
**Fax:** 021 673 9111  
**Fax to email:** 021 673 9111

### JOHANNESBURG

Corner Main Road East and Landau Terrace,  
Melville Extension 2  
PO Box 91714, Auckland Park, 2007

**Phone:** 011 718 4000  
**Fax:** 011 718 4001

### DURBAN

2 Derby Place, Derby Downs, University Road,  
Westville, 3631  
PO Box 2248, Westville, 3631

**Phone:** 031 266 0444  
**Fax:** 031 266 0466

<p>Applicants who have 24 points or more on the Milpark Business School points system may be admitted to the degree qualifications without restrictions.</p>	<p>NSC as certified by Umalusi with an achievement rating of 4 (adequate achievement, 50-59%) or better in <b>four</b> subjects from the recognised 20 credit list, one of which must be mathematics.</p>
<p>An applicant who achieves between 13 and 23 points may be admitted to a Certificate qualification at NQF Level 5. A student who has then successfully fulfilled all the requirements for a relevant Certificate qualification and has achieved the required academic standard, may apply for admission to the BCom degree qualification.</p>	<p>Minimum 23 points on the Milpark Business School points system.</p> <p>Note: candidates who achieve a rating of 7 or higher for mathematical literacy may be considered for entry.</p>

Foreign applicants whose first language is not English may be required to provide proof of proficiency in English prior to admission to the qualification.

RPL access: mature age applicants and applicants with non-South African school-leaving qualifications or previous tertiary education experience will be considered individually by the Director.

Foreign students who do not hold a South African matric certificate need to apply for matric verification with the South African Matriculation Board before entrance can be granted onto the degree qualification.

### **CERTIFICATION**

On successful completion of the qualification, the student will receive a Bachelor of Commerce in Banking Management, NQF Level 6. This degree is conditionally accredited by the Council of Higher Education (CHE).

### **EXIT-LEVEL OUTCOMES**

On completion of Milpark Business School's Bachelor of Commerce in Banking Management, the qualifying student will have attained:

- the advanced knowledge and practical skills required to perform effectively in a career in the field of banking.
- an appropriate knowledge base as preparation for further learning.

### **PROGRAMME OUTLINE**

#### **Modules offered**

All modules are compulsory:

#### **Level 1**

Accounting for Bankers 1A (BUA101A)

Banking 1A (BAN101A)

Banking 1B (BAN101B)

Business Management for Bankers 1A (BMB101A)  
Business Management for Bankers 1B: Introduction to Marketing (BMB101B)  
Economics for Bankers 1A: Micro-economics (ECB101A)  
Economics for Bankers 1B: Macro-economics (ECB101B)  
Law A: Introduction to Principles of Commercial Law (LCL101A)  
Statistics: An Introduction 1A (ITS101A)

## **Level 2**

Accounting for Banking 2 (ACB201)  
Banking 2A (BKN201A)  
Banking 2B (BKN201B)  
Business Management 2A: Human Resources Management (BMG201A)  
Business Management 2B: Relationship Marketing (BMG201B)  
Credit Risk Assessment (CRA201)  
Law B: Legal Aspects of Banking (LCL201B)  
Risk Management (RSM201)  
Taxation (TAK201)

## **Level 3**

Banking 3A (BKN301A)  
Banking 3B (BKN302B)  
Business Management 3A: General Management (BMG301A)  
Business Management 3B: Strategic Management (BMG301B)  
Finance (ITS301C)  
Law C: Advanced Banking Law (LCL301C)  
Management of Credit Risk MCR301)

## **Rules of progression**

- Progression through the degree is dependent on satisfactory academic performance in the previous year or semester, as relevant.
- Within each level of the degree, i.e. 1<sup>st</sup>, 2<sup>nd</sup> or 3<sup>rd</sup> year, distance learning students may select any modules to study. Contact-learning students select modules according to the classes as timetabled.
- Note: it is recommended that a student complete the 'A' module *before* the 'B' module in each subject / level.
- Students may progress to the B module in a given subject, provided they are at the same level. For example, Banking 1B may be done concurrently or before Banking 1A. However, students may not register for modules in a *subsequent* year of study until the modules in the previous year have been passed. For example, 1A and 1B in a subject must be passed before 2A and 2B and so on.
- Students are to logically follow the level (for example, a first year student may not also enrol for third year modules). However, students may enrol for a stand-alone module from

another level provided the majority of the subjects from the previous year have been completed.

- Students may not proceed to the next level of a qualification if two or more modules from the previous level are outstanding or have not been passed.
- If in doubt, students are requested to seek assistance from a staff member.

### **ASSESSMENT**

Students are required to submit an assignment for each module, which contributes 30% towards the final mark. Students will write a final, summative assessment at the end of each semester, which contributes 70% towards the final mark. Students need to obtain a sub-minimum mark of 40% in the final, summative assessment and an overall mark of at least 50 % in order to pass the module.

### **DURATION**

The qualification duration for full-time students is a minimum of three years and a maximum of four years. Contact-learning tuition is face to face. Milpark Business School tuition is scheduled by each individual campus and classes take place from Mondays to Fridays.

### **FURTHER STUDIES**

A student who transfers to another degree programme within Milpark Business School will be given credit for relevant modules successfully completed towards the Bachelor of Commerce in Banking Management.

A student who has completed certain modules in the Bachelor of Commerce in Banking Management at Milpark Business School and who wishes to transfer to another tertiary-level institution should be able to apply successfully for exemption from relevant modules on the basis of the modules that have been passed at Milpark Business School.

### **ABOUT THE BUSINESS SCHOOL**

Milpark Business School offers a range of tertiary qualifications, conditionally accredited by the Higher Education Quality Committee (HEQC) of the Council of Higher Education (CHE). Milpark Business School offers both distance-learning and contact-learning options, and workshops. The qualifications range from a Bachelor of Commerce in Banking Management and Certificate and Diploma programmes to an MBA.

### **PRICING**

Course fees include lectures and course material. Please contact one of our campuses for more information.

### **DISCLAIMER**

The content of this brochure, accurate at time of going to print, is subject to change without notification because of legislation, market requirements or any other reason. Milpark Business School reserves the right to change the programme content without notice.

Website: [www.milpark.ac.za](http://www.milpark.ac.za)

Email: [info@milpark.ac.za](mailto:info@milpark.ac.za)