

MILPARK
EDUCATION

M

Investment &
Banking

AN EXTRAORDINARY LIFE

PARTNERING WITH YOU ON YOUR INVESTMENT & BANKING LEARNING JOURNEY

PROUDLY PART OF
STADIO
— HOLDINGS —

QUALIFICATIONS & CAREER PATH

NQF8

Postgraduate Diploma in Banking

MINIMUM DURATION 1 YEAR

Graduate Trainee in Banking, Specialist or Management position in Business / Corporate & Investment Bank, Provincial Manager, Departmental Manager, Private Banker

Postgraduate Diploma in Investment Management

MINIMUM DURATION 1 YEAR

Portfolio Manager, Analyst, Graduate Trainee, Business Development Manager, Trader / Broker

NQF7

BCom with a Major in Investment Management OR Banking & Investment Management

MINIMUM DURATION 3 YEARS

Graduate Trainee, Sales Manager, Settlement Officer, Junior Compliance Officer, Junior Trader

BCom with a Major in Banking OR Credit OR Compliance and Risk Management

MINIMUM DURATION 3 YEARS

Graduate Trainee in Banking, Specialist or Management position in Business, Corporate & Investment Banking / Retail Banking / Contact Centre, Regional Manager, Private Banker

BBA with a Major in Banking

MINIMUM DURATION 3 YEARS

Bank Manager, Branch Manager, Sales Manager, Team Leader

NQF6

Advanced Certificate in Banking Services

MINIMUM DURATION 1 YEAR

Sales Manager, Branch Manager, Junior Private Banker, Credit Manager / Analyst, Transactional Banker, entry role in Corporate & Investment Banking, Team Leader

NQF5

Higher Certificate in Banking Services

MINIMUM DURATION 1 YEAR

Sales Consultant, Credit or Business Banking Assistant, Micro Finance Loan Officer, Cash/Enquiries Consultant, Private Banking Assistant

MESSAGE FROM THE INVESTMENT AND BANKING TEAM



We would like to welcome you to the School of Investment and Banking, your career partner for an industry that is changing at an unprecedented pace. As traditional financial institutions transform, and new competitors enter the market, you need to be equipped with skills and competencies that are future-fit and get your head around completely new roles and job profiles.

Given all of this, we encourage you to make the right investment! Join us and get access to expert academics and practitioners, who are at the pulse of what might happen. Take advantage of courses that are relevant, and foster practical application within a life-long learning journey. Study wherever you are and re-frame your future!

Become part of an alumni network of over 20 000 Financial Services Professionals. Trust us; you will be in good company.



INDUSTRY PLAYERS



INSURANCE



INVESTMENT
ADMINISTRATION



INVESTMENT
MANAGEMENT



INVESTMENT
BROKERS



TRADITIONAL
BANKS



CONTACT
CENTRES



SMME
FINANCING



NON-TRADITIONAL
BANKS



FINANCIAL SERVICES
TECHNOLOGY
COMPANIES

FUTURE-FIT MODULES

NQF 8

Financial Services
Technology; Design Thinking

NQF 7

Applied Compliance
and Risk Management;
Technology and Innovation
Management

NQF 6

Financial Crime; Banking
without Boundaries;
Compliance Techniques
and Strategies; Fraud
Examination

NQF 5

Fraud Detection

THE FUTURE OF BANKING

Banking as an industry has been widely disrupted for a while already, and this is expected to continue. With major technological advancements comes a focus on the sale of more universal, but also non-traditional banking products as well as a drive for compliance and risk management, and challenges like fraud and financial crime. Apart from this, graduates are expected to be future-fit in terms of general skills, like for example creativity, systems thinking, problem solving and persuasion. Milpark is at the forefront of these developments.

COURSE DETAILS

BACHELOR OF COMMERCE

(NQF LEVEL 7; SAQA NO 90509)

ADMISSION REQUIREMENTS:

Candidates who matriculated in 2007 or earlier require:

1. A Senior Certificate with matriculation endorsement/exemption for degree studies. Candidates who have a Senior Certificate but who do not meet the matriculation endorsement/exemption requirements stated above, may apply to Universities South Africa (USAF), for mature age exemption (<https://mb.usaf.ac.za/>).

2. A symbol of E or higher for Mathematics on HG, or a symbol of D or higher for Mathematics on SG. Candidates who do not meet the Mathematics requirement may be offered admission on condition that they successfully complete the BCom bridging programme, if they have achieved at least a symbol of E on HG or a C on SG in any two of the following subjects: Economics, Business Economics, Accounting, Physical Science OR Physics/Chemistry, Natural Science OR Biology.

Candidates who matriculated in 2008 or later require:

1. A National Senior Certificate (NSC) with a minimum of 50% in four NSC 20-credit subjects, including English as the language of instruction at Milpark Education, as certified by Umalusi.

2. A minimum mark of 50% for Mathematics or 70% for Mathematics Literacy.

Candidates who do not meet the Mathematics requirement but who have achieved a minimum mark of 50% or higher in any two of the following subjects may be offered admission on condition that they successfully complete the bridging programme: Economics, Business Economics, Accounting, Physical Science OR Physics/Chemistry, Natural Science OR Biology.

Candidates who have completed a relevant Higher Certificate (NQF 5) or Diploma (NQF 6) in the field of business or commerce, may also be admitted to the BCom degree.

MODES OF DELIVERY*:

Distance Learning
Distance Learning Online
Contact Learning Part-Time

*Not all modules are offered in all the delivery modes

COMPULSORY MODULES ACROSS ALL MAJORS:

YEAR 1

- Induction to Business Studies
- Business Numeracy
- Principles of Microeconomics
- Principles of Macroeconomics
- Principles of Accounting
- Applied Financial Accounting
- Introduction to Business Management
- Business Law

YEAR 2

- Intermediate Macroeconomics
- Management and Leadership

YEAR 3

- International Economics
- General Management

MAJOR IN INVESTMENT MANAGEMENT:

YEAR 1

- Business Mathematics

YEAR 2

- Business Statistics
- Marketing Management Practice
- Financial Management 1
- Introduction to Global Financial Statement Analysis & Reporting
- Equities
- Ethics & Risk Management in the Investment Industry

YEAR 3

- Financial Management 2
- Business Research Methods
- Fixed Income
- Investment Management 1C
- Economics 3B

MAJOR IN BANKING & INVESTMENT MANAGEMENT:

YEAR 1

- Introduction to Retail Banking
- Business Mathematics

YEAR 2

- Bank Management
- Equities
- Ethics & Risk Management in the Investment Industry
- Introduction to Global Financial Statement Analysis & Reporting

YEAR 3

- Technology and Innovation Management
- Risk Management
- Fixed Income
- Investment Management 1C
- Business Research Methods OR Global Banking Operations

MAJOR IN BANKING:

YEAR 1

- Regulation & Compliance in the Banking Industry
- Introduction to Retail Banking

YEAR 2

- Bank Management
- Risk Management in Banking
- Marketing Management Practice
- Taxation OR Financial Management 1 OR Banking without Boundaries

YEAR 3

- Technology and Innovation Management
- Financial Markets
- Global Banking Operations
- Risk Management
- Business Research Methods OR Financial Management 2

MAJOR IN CREDIT:

YEAR 1

- Regulation & Compliance in the Banking Industry
- Personal & Small Business Credit

YEAR 2

- Business Credit
- Credit 2B
- Financial Management 1
- Marketing Management Practice

YEAR 3

- Entrepreneurship
- Business Research Methods
- Risk Management
- Economics 3B
- Financial Management 2

MAJOR IN COMPLIANCE AND RISK MANAGEMENT:

YEAR 1

- Fraud Detection

YEAR 2

- Intermediate Macroeconomics
- Operations Management
- Business Ethics
- Management and Leadership
- Interpretation of Statutes in the Compliance Arena
- Compliance Techniques and Strategies
- Project Management OR Fraud Examination OR Financial Crime

YEAR 3

- International Economics
- General Management
- Business Research Methods
- Risk Management
- Compliance Risk Management Case Study
- Technology and Innovation Management
- Financial Services Regulation OR General Corporate Regulation

COURSE DETAILS

BACHELOR OF BUSINESS ADMINISTRATION WITH A MAJOR IN BANKING (NQF LEVEL 7; SAQA NO 61700)

ADMISSION REQUIREMENTS:

Candidates who matriculated in 2007 or earlier require a Senior Certificate with matriculation endorsement/exemption for degree studies. Candidates who have a Senior Certificate but who do not meet the matriculation endorsement/exemption requirements stated above, may apply to Universities South Africa (USAF), for mature age exemption (<https://mb.usaf.ac.za/>).

Candidates require a National Senior Certificate (NSC) with a minimum of 50% in four NSC 20-credit subjects, including English as the language of instruction at Milpark Education, as certified by Umalusi. Candidates who have completed a relevant Higher Certificate (NQF 5) or Diploma (NQF 6) in the field of business or commerce, may also be admitted to the BBA degree.

MODES OF DELIVERY*:

Contact Learning Full-Time (Melville)
Contact Learning Part-Time (Melville)
Distance Learning
Distance Learning Online

*Not all modules are offered in all the delivery modes

MAJOR IN BANKING:

YEAR 1

Compulsory modules:

- Business Numeracy
- Induction to Business Studies
- Introduction to Business Management
- Business Communication
- Principles of Microeconomics
- End-User Computing
- Marketing Management Practice
- Business Law
- Principles of Macroeconomics
- Principles of Accounting

YEAR 2

Compulsory modules:

- Bank Management
- Finance for Managers
- Banking without Boundaries
- Introduction to Retail Banking
- Management and Leadership
- Sales Management

YEAR 3

Compulsory modules:

- General Management
- Global Banking Operations
- Business Research Methods
- Sales and Marketing
- Risk Management
- Technology and Innovation Management
OR Entrepreneurship

ADVANCED CERTIFICATE IN BANKING SERVICES

(NQF LEVEL 6; SAQA NO 90842)

ADMISSION REQUIREMENTS:

A Milpark Education Higher Certificate in Banking Services or another appropriate accredited NQF Level 5 qualification that is related to banking,

MODE OF DELIVERY:

Distance Learning

Compulsory modules:

- Bank Management
- Risk Management in Banking
- Banking & Business Law

CHOOSE THREE ELECTIVES FROM THE FOLLOWING:

Principles of Human Resource Management, Sales Management, Business Credit, Applied Financial Accounting, Finance for Managers, Credit 2B, Compliance Techniques and Strategies, Financial Crime, Fraud Examination and Banking without Boundaries (Future of Banking). Refer to the Information Pack for more information.



COURSE DETAILS

HIGHER CERTIFICATE IN BANKING SERVICES (NQF LEVEL 5; SAQA NO 90843)

ADMISSION REQUIREMENTS:

For entry into the Higher Certificate, candidates require a Senior Certificate (SC) or a National Senior Certificate (NSC), as certified by Umalusi, with a minimum mark of 40% in English.

MODE OF DELIVERY:

Distance Learning

Compulsory modules:

- Regulation & Compliance in the Banking Industry
- Fundamentals of Retail Banking
- Customer Service & Communication

CHOOSE THREE ELECTIVES FROM THE FOLLOWING:

Introduction to Sales, Fundamentals of Economics, Introduction to Business Management, Personal and Small Business Credit, Principles of Accounting and Fraud Detection. Refer to the Information Pack for more information.

FUTURE-FIT MODULES

NQF 8

Financial Services Technology; Design Thinking

NQF 7

Applied Compliance and Risk Management; Technology and Innovation Management

NQF 6

Financial Crime; Banking without Boundaries; Compliance Techniques and Strategies; Fraud Examination

NQF 5

Fraud Detection

VISIT [MILPARK.AC.ZA](https://www.milpark.ac.za) TO FOLLOW OUR REGULAR UPDATES ON RELEVANT CPD COURSES, AND OUR FULL OFFERING OF 2-18 HOUR COURSES

AREAS OF INDUSTRY

INVESTMENT

FRONT OFFICE

- Investment Analysis
- Portfolio Management

MIDDLE / BACK OFFICE

- Investment / Fund Administration
- Settlement
- Compliance
- Trading

BANKING

PRIVATE CLIENTS

- Retail Banking
- Private Banking
- Wealth Management

CORPORATE CLIENTS

- Business Banking
- Corporate Banking
- Investment Banking

AREAS OF EXPERTISE

TECHNICAL EXPERTISE

- Alternative Investments
- Bank, Business and People Management
- Banking Technology and Risks
- Changing Environments for Portfolio Management
- Ethics and Risk Management in the Investment Industry
- Evaluation of Financial Instruments and Markets
- Financial Analysis and Credit Management
- Financial Statement Analysis and Modelling
- Fraud and Financial Crime
- Future Customer Relationship Management
- Innovation in Bank Products and Services
- Regulation, Compliance and Risk Management
- Sustainable Investments
- Trading and Settlement

FUTURE CAPABILITIES

- Creativity
- Persuasion
- Collaboration
- Adaptability
- Time Management
- Problem Solving
- Analytical Reasoning

BUSINESS / COLLEGE / COMMERCE / FINANCIAL PLANNING & INSURANCE / **INVESTMENT & BANKING**



Milpark Education. AN EXTRAORDINARY LIFE

ANY QUESTIONS?

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