



MILPARK  
EDUCATION  
Investment &  
Banking



Proudly part of  
**STADIO**  
HOLDINGS

PARTNERING WITH YOU  
ON YOUR **INVESTMENT &**  
**BANKING** LEARNING JOURNEY

## AN EXTRAORDINARY LIFE

Are you working in finance – perhaps in the banking or investment sector? Do you want to gain the latest industry insights? If you are thinking about a promotion or advancing your career, Milpark Education can give you a competitive edge.

We have our finger on the pulse of local and global trends in the financial services sector and can help you acquire the skills you need.

Milpark Education will:

- Organise an academic programme that works for you
- Give your career a boost
- Structure your studies to suit your life

**MILPARK EDUCATION OFFERS A WORLD-CLASS CURRICULUM THAT IS FOCUSED ON DEVELOPING ETHICAL LEADERS TO LEAD US INTO A MORE RESPONSIBLE FUTURE.**

**"We partner with you for an educational journey that suits your lifestyle"**

## ABOUT MILPARK

Milpark Education was one of the first private providers of higher management education in South Africa. Since 1997, it has evolved into an internationally recognised institution. The Milpark Business School is currently home to the only internationally (AMBA) accredited MBA in Africa for online distance learning.

Milpark's mission is to equip students with the knowledge and skills to lead and excel in an ever-changing world. We offer students a learning pathway from adult matric all the way to doctoral level. We currently offer 21 accredited higher education programmes through five schools: the Business School; the School of Commerce; the School of Financial Planning and Insurance, the School of Banking and Investment, and Milpark College. In 2019, Milpark acquired the CA Connect business, which is the only online educational provider offering a Postgraduate Diploma in Accounting.

Our programmes are offered through online and distance learning in our support centres situated in Johannesburg and in Cape Town.



## ABOUT STADIO

Milpark is proudly part of STADIO Holdings, an investment company in private higher education, dedicated to widening access to higher education learning opportunities in South Africa.



## MESSAGE FROM THE HEAD OF SCHOOL

I would like to welcome you to the Milpark School of Investment and Banking!

Our aim is to become your career partner in an industry that is changing at an unprecedented pace. As traditional financial institutions transform and new competitors enter the market, you need to be equipped with skills and competencies that prepare you for an ever-evolving world of work in the financial services industry.

Our faculty is at the forefront of industry expertise. With lecturers who are knowledgeable and relevant, we want to encourage you to make the right investment in your education and career. Join us and learn from expert academics and practitioners. Take advantage of courses with essential content that foster practical application. Study online wherever you are! Make the next move in this new chapter of your Extraordinary Life.

Let Milpark Education guide you on your investment and banking learning journey.

Warm regards,

David Venter

"With lecturers who are knowledgeable and relevant, we want to encourage you to make the right investment in your education and career."



# CHOOSE A CAREER PATH

## AREAS OF INDUSTRY

### INVESTMENT

#### FRONT OFFICE

Investment analysis  
Portfolio management  
Trading

#### MIDDLE / BACK OFFICE

Investment / fund administration  
Settlement  
Compliance

### BANKING

#### PRIVATE CLIENTS

Retail banking  
Private banking  
Wealth management

#### CORPORATE CLIENTS

Business banking  
Corporate banking  
Investment banking

## AREAS OF EXPERTISE

### TECHNICAL EXPERTISE

Alternative investments  
Bank, business and people management  
Banking technology and risks  
Portfolio management

Ethics and risk management in the Investment industry  
Financial instruments and markets  
Financial analysis and credit management  
Financial statement analysis and modelling  
Fraud and financial crime  
Future customer relationship management  
Innovation in bank products and services  
Regulation, compliance and risk management  
Sustainable investments  
Trading and settlement  
Equities and fixed income investments

### FUTURE CAPABILITIES

Creativity  
Persuasion  
Collaboration  
Adaptability  
Time management  
Problem solving  
Analytical reasoning

## INDUSTRY PLAYERS



Investment administration



Investment management



Investment brokers



Traditional banks



Contact centres



SMME financing



Non-traditional banks



Financial services technology companies



# THE FUTURE OF BANKING

The banking industry has been widely disrupted for many years, and this is expected to continue into the future. It is also responding increasingly to the need for greater ethical and sustainable products and services.

Milpark Education shapes professionals who are driven by values and are comfortable with major technological advancements. This means being open to more universal, but also non-traditional banking instruments. This, in turn, has precipitated a need to increase the focus on compliance and risk management capabilities, as well as ensuring that practitioners are equipped to combat the evolving challenges associated with fraud and financial crime.

In addition, graduates are expected to be ready for tomorrow in terms of general skills, such as creativity, analytical thinking, problem-solving and persuasion. Milpark is passionate about embedding these qualities into our programmes to ensure we produce work-ready graduates.

## FUTURE-FIT MODULES

### NQF 8

Financial Services Technology

### NQF 7

Compliance Risk Management Case Study; Technology and Innovation Management

### NQF 6

Financial Crime; Banking without Boundaries; Compliance Techniques and Strategies; Fraud Examination

### NQF 5

Fraud Detection





# QUALIFICATIONS AND CAREER PATHS



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# CERTIFICATES

## HIGHER CERTIFICATE IN BANKING SERVICES

NQF Level 5 – SAQA No: 90843

The Higher Certificate in Banking Services is an entry-level Higher Education qualification designed to equip students with the knowledge and skills required to operate successfully in an entry level position in a banking services institution. The purpose of this qualification is to expose students to current industry-specific content, that will enable them to grow into a junior role in banking.

### MINIMUM DURATION

1 year

### MODES OF DELIVERY

Distance Learning

### ADMISSION REQUIREMENTS

For entry into the Higher Certificate, candidates require a Senior Certificate (SC) or a National Senior Certificate (NSC), as certified by Umalusi, with a minimum mark of 40% in English.

### CAREER OPPORTUNITIES

This qualification provides exposure to various areas of retail banking, such as sales, retail credit, fraud, etc. Students gain competency in specialist areas of banking, to enable them to further their career in the financial services industry.

## ADVANCED CERTIFICATE IN BANKING SERVICES

NQF Level 6 – SAQA No: 90842

The Advanced Certificate in Banking Services is a second-level Higher Education (HE) qualification designed to equip students with the knowledge and skills required to operate professionally in a junior level position in a banking services institution. The purpose of the Advanced Certificate in Banking Services is to build on the basic concepts of banking covered in a previous NQF Level 5 qualification. This qualification provides exposure to bank-specific content such as bank management, law and risk management, as well as future-fit content covered in our elective modules which relate to the areas of sales, credit, fraud, compliance, financial crime, and the future of banking which is covered in our *Banking without Boundaries* module.

### MINIMUM DURATION

1 year

### MODES OF DELIVERY

Distance Learning

### ADMISSION REQUIREMENTS

A Milpark Education Higher Certificate in Banking Services or another appropriate accredited NQF Level 5 qualification that is related to banking.

### CAREER OPPORTUNITIES

After completing this qualification, students will be equipped to pursue junior management roles in retail or business banking. As such, this qualification acts as a stepping stone to further their career in the financial services industry.

# BACHELOR OF BUSINESS ADMINISTRATION DEGREE

## BACHELOR OF BUSINESS ADMINISTRATION WITH A MAJOR IN BANKING

NQF Level 7 – SAQA No: 61700

The Bachelor of Business Administration (BBA) with a major in Banking is designed to offer a well-balanced exposure to the knowledge, skills and attitudes required to operate effectively in a general management environment within a bank, or as a foundation for postgraduate studies in Business Administration or Banking.

### MINIMUM DURATION

3 years

### MODES OF DELIVERY

Distance Learning  
Distance Learning Online

### ADMISSION REQUIREMENTS

For entry into the Bachelor in Business Administration degree, candidates who matriculated in 2007 or earlier require a Senior Certificate AND a minimum of 24 points on the Milpark points system.

Candidates who have a South African National Senior Certificate, but who do not meet the 24-point admission criterion, may apply to Universities South Africa (USAf), for mature age exemption (<https://mb.usaf.ac.za/>). If the student matriculated in 2008 or later, they require a National Senior Certificate (NSC) with a minimum of 50% in four NSC 20-credit subjects, including English as the language of instruction at Milpark Education, as certified by Umalusi.

### CAREER OPPORTUNITIES

Bank manager, branch manager, sales manager, team leader

# BACHELOR OF COMMERCE (BCOM) DEGREES

## BCOM ADMISSION REQUIREMENTS

For entry into any Bachelor in Commerce degree, candidates who matriculated in 2007 or earlier require:

- A Senior Certificate AND a minimum of 24 points on the Milpark points system.
- A symbol of E or higher for Mathematics on HG, or a symbol of D or higher for Mathematics on SG. Candidates who do not meet the Mathematics requirement but who have achieved a rating of 4 or higher in any two of the following subjects may be offered admission on condition that they successfully complete the bridging programme: Economics, Business Economics, Accounting, Physical Science or Physics/Chemistry, Natural Science or Biology.

Candidates who have a South African Senior Certificate, but who do not meet the 24-point admission criterion, may apply to Universities South Africa (USAf), for mature age exemption (<https://mb.usaf.ac.za/>).

If the student matriculated in 2008 or later they require:

- A National Senior Certificate (NSC) with a minimum of 50% in four NSC 20-credit subjects, including English as the language of instruction at Milpark Education, as certified by Umalusi.
- A minimum mark of 50% for Mathematics or 70% for Mathematics Literacy. Candidates who do not meet the Mathematics requirement but who have achieved a minimum mark of 50% or higher in any two of the following subjects may be offered admission on condition that they successfully complete the bridging programme: Economics, Business Economics, Accounting, Physical Science or Physics/Chemistry, Natural Science or Biology.



## **BCOM WITH A MAJOR IN INVESTMENT MANAGEMENT**

NQF Level 7 – SAQA No: 90509

The BCom with a major in Investment Management is the first educational step for an individual who wishes to build a career in the investment management and/or asset management industry.

### **MINIMUM DURATION\***

3 years

### **MODES OF DELIVERY\***

Distance Learning  
Distance Learning Online

### **CAREER OPPORTUNITIES**

Graduate trainee, sales manager, settlement officer, junior compliance officer, junior trader investment analyst.

## **BCOM WITH A MAJOR IN BANKING AND INVESTMENT MANAGEMENT**

NQF Level 7 – SAQA No: 90509

This qualification covers banking and investment management, two related fields, to allow students flexibility in their careers.

### **MODES OF DELIVERY**

Distance Learning  
Distance Learning Online

### **CAREER OPPORTUNITIES**

Graduate trainee, sales manager, settlement officer, junior compliance officer, junior trader investment analyst.

## **BCOM WITH A MAJOR IN BANKING**

NQF Level 7 – SAQA No: 90509

The BCom with a major in Banking is suitable for those who seek a solid educational foundation in banking, with the option for a career as a specialist or manager in the banking sector.

### **MODES OF DELIVERY**

Distance Learning  
Distance Learning Online

### **CAREER OPPORTUNITIES**

Graduate trainee, compliance officer, risk officer, fraud officer, business banker, retail banker, branch manager.

\* Applies to all BCom programmes



## BCOM WITH A MAJOR IN CREDIT

NQF Level 7 – SAQA No: 90509

The BCom with a major in Credit is the ideal qualification for students who are looking for a career as a credit specialist in banking and/or as a credit manager in an industrial corporation.

### MINIMUM DURATION

3 years

### MODES OF DELIVERY

Distance learning  
Distance learning online

### CAREER OPPORTUNITIES

Graduate trainee, credit officer, credit manager, business banker, retail banker, branch manager.

## BCOM WITH A MAJOR IN COMPLIANCE AND RISK MANAGEMENT

NQF Level 7 – SAQA No: 90509

The purpose of the Bachelor of Commerce (BCom) degree is to provide a broad but solid educational foundation to students in the field of commerce, including various key disciplines such as business management, accounting and law.

### MINIMUM DURATION

3 years

### MODES OF DELIVERY

Distance learning  
Distance learning online

### CAREER OPPORTUNITIES

Graduate trainee, compliance officer, risk officer, business banker, branch manager.





# HOW TO GET IN TOUCH WITH US

If you have any questions or enquiries about our programmes or how to apply, please contact us using the details below:



086 999 0001



[studentservices@milpark.ac.za](mailto:studentservices@milpark.ac.za)



[www.milpark.ac.za](http://www.milpark.ac.za)

